



Beneficial Returns

Loans for Social Enterprises in Emerging Markets

## THE RECIPROCITY FUND

We support social enterprises that **promote prosperity** for **indigenous communities** in Latin America and Southeast Asia



### What we do

We provide loans to social enterprises that work to create sustainable livelihoods for indigenous populations.

### What we offer

USD \$10,000 - \$100,000	8% USD denominated	Revenue participation Payment of a % of revenue until principal and interest is fully repaid	Simple term loan Periodic fixed amortization payment over 1-5 years
Loan size <sup>1</sup>	Interest rate	Payment structures offered	

### What we look for

Business structure	For-profit or not-for-profit social enterprise Preferably led by indigenous people
Geography	Latin America and Southeast Asia
Industry Focus	Sustainable food and agriculture, renewable energy, tourism, waste management
Business stage	Early to growth-stage (1+ years in business) Demonstrates commercial viability and opportunity for scale

<sup>1</sup> Loan size shall not exceed last 4 months of revenue of the enterprise